

Message Text

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60

ORIGIN EA-14

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DRAFTED BY EA/EP:AGEBER:CCH
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----- 017382

R 222151Z FEB 74

FM SECSTATE WASHDC
TO AMEMBASSY JAKARTA

UNCLAS STATE 036070

E.O. 11652: N/A

TAGS: BEXP, ID

SUBJECT: AMERICAN COMPANY REQUEST EMBASSY SUPPORT WITH
PLN

1. REPRESENTATIVE OF SYSTEMS CONTROL INC., PALO ALTO, CALIFORNIA CALLED DEPARTMENT STATING THAT COMPANY IN COLLABORATION WITH BELGIAN FIRM TRACTION IS COMPETING FOR CONTRACT WITH P.L.N. (INDONESIAN POWER COMPANY) FOR SURVEY OF JAVA ELECTRIC POWER SYSTEM WITHIN FRAMEWORK OF A WORLD BANK FINANCED PROJECT. UNTIL RECENTLY THEY THOUGHT THEY WERE IN LEAD BUT THEY NOW THINK INDONESIANS LEANING TO SWISS FIRM "ELECTROWETT".

2. ACCORDING TO SYSTEMS CONTROL REP BELGIAN AMBASSADOR INTENDS TO MAKE REPRESENTATIONS AND AMERICAN FIRM WOULD APPRECIATE IF U.S. EMBASSY WOULD DO SAME.

3. UNLESS EMBASSY PERCEIVES OBJECTIONS AND AFTER COORDINATING WITH BELGIAN EMBASSY DEPARTMENT RECOMMENDS APPROPRIATE EMBASSY REPRESENTATION POINTING OUT THAT BELGIAN AND AMERICAN COMPANIES HAVE CONSIDERABLE EXPERTISE AND ARE FAVORABLY KNOWN TO WORLD BANK.

4. KEY PERSON TO CONTACT IS WIDJOJO. DECISION IS EXPECTED SOON NOT LATER THAN FEBRUARY 28. RUSH
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